

STATUTORY
ACCOUNTS
2021

STATUTORY ACCOUNTS

FISCAL YEAR ENDED 31 DECEMBER 2021

BALANCE SHEET - ASSETS

In thousands of Euros	Note	Gross	Amort. Dépréc.	31/12/2021	31/12/2020
INTANGIBLE ASSETS	4.1				
Software, patents		18,663	15,255	3,408	4,799
Goodwill		168		168	168
Other intangible assets		1,458		1,458	1,156
PROPERTY, PLANT AND EQUIPMENT	4.1				
Land		882		882	882
Buildings		18,382	13,712	4,671	4,578
Machinery and equipment		26,871	22,314	4,557	5,042
Other PPE		7,084	5,546	1,538	1,984
Fixed assets in progress		998		998	2,149
FINANCIAL ASSETS	4.2				
Long-term investments	4.4	66,601	17,704	48,896	58,446
Receivables from investments	4.4	126,002	27,658	98,344	73,395
Other investments	4.3	14,232	5,226	9,006	10,622
Other financial assets		3,452	1,112	2,340	1,617
NON-CURRENT ASSETS		284,795	108,528	176,267	164,840
INVENTORIES AND WORK IN PROGRESS	5				
Raw materials		38,023	1,160	36,863	19,484
Work in progress		3,628		3,628	552
Finished goods		12,230	505	11,725	15,325
Trade goods		8,871	1,241	7,630	8,553
Advances paid to suppliers		710		710	703
ACCOUNTS RECEIVABLE					
Accounts receivable	6	129,019	41,168	87,851	72,448
Other receivables	7	55,064	4,549	50,515	63,106
CASH AND CASH EQUIVALENT					
Marketable securities		343		343	437
Cash at hand		9,262		9,262	8,050
ACCRUALS	8				
Prepaid expenses	8	1,362		1,362	1,113
CURRENT ASSETS		258,512	48,623	209,889	189,772
Unrealised foreign exchange losses	8	1,537		1,537	6,733
TOTAL		544,844	157,150	387,693	361,345

STATUTORY ACCOUNTS

FISCAL YEAR ENDED 31 DECEMBER 2021

BALANCE SHEET - LIABILITIES AND EQUITY

In thousands of Euros	Note	31/12/2021	31/12/2020
Share capital	10	4,078	4,078
Additional paid-in-capital		71,902	81,627
Legal reserves		448	448
Other reserves		-	-
Retained earnings		(29,861)	406
PROFIT (LOSS) FOR THE YEAR		(23,874)	(3,229)
Investment grants		1	4
Regulated reserves	2.2	852	1,648
SHAREHOLDERS' EQUITY	10	23,546	84,981
Provisions for contingencies		7,279	8,898
Provisions for charges		4,674	6,425
COMMITMENTS AND CONTINGENCIES	12	11,954	15,323
PAYABLES			
Loans and debts with credit institutions (1)	13.1	150,697	132,516
Down payments received		405	2,568
Trade payables		56,534	51,475
Tax and employee-related liabilities		7,730	8,221
Fixed asset creditors		-	0
Other payables		122,140	86,023
ACCRUALS	8	-	-
Deferred revenue	8	2,541	1,335
TOTAL LIABILITIES		340,047	282,139
Unrealised foreign exchange gains	8	12,146	17,243
TOTAL		387,693	399,686

(1) of which less than a year : 41 657K€

STATUTORY ACCOUNTS

FISCAL YEAR ENDED 31 DECEMBER 2021

INCOME STATEMENT

In thousands of Euros	Note	31/12/2021	31/12/2021
NET SALES	15	210,616	186,552
Change in inventories of finished goods and work in progress		(582)	(27,095)
Capitalised production		948	1,270
Operating grants		304	14
Reversals of provisions, depreciation and expense transfer		6,941	7,584
Other income	17	10,597	13,671
OPERATING INCOME		228,823	181,996
Purchase of trade goods		18,189	16,232
Change in inventories (trade goods)		654	3
Purchase of raw materials and other supplies		143,399	85,696
Change in inventories (raw materials and other supplies)		(18,069)	1,628
Other purchases and external charges		45,994	37,233
Taxes other than on corporate income		2,397	3,011
Wages and salaries		29,533	28,539
Social charges		12,815	12,257
Depreciation and amortisation of fixed assets	4	5,437	5,147
Increase in provisions for current assets		7,926	2,945
Provisions for contingencies and commitments	12	436	1,817
Other expenses	17	2,301	5,222
OPERATING EXPENSES		251,013	199,731
OPERATING PROFIT (LOSS)		(22,190)	(17,735)
Dividends received from subsidiaries		10,463	
Interest income		4,646	4,071
Reversals of provisions		9,213	4,491
Currency gains		7,145	2,023
Net proceeds from the disposal of marketable securities			
FINANCIAL INCOME		31,467	10,586
Allowances for depreciation and reserves		23,833	17,315
Interest expenses		8,209	4,120
Currency losses		4,795	4,125
Net expenses from the disposal of marketable securities		2	1
FINANCIAL EXPENSES		36,839	25,561
NET FINANCIAL PROFIT (LOSS)	18.1	(5,373)	(14,975)
PRE-TAX PROFIT BEFORE EXTRAORDINARY ITEMS		(27,563)	(32,710)
Extraordinary income sundry business operations		309	381
Extraordinary income on transactions		262	34
Reversal of provisions, expenses reclassifications		3,695	1,388
EXTRAORDINARY INCOME		4,266	1,804
Extraordinary expenses sundry business operations		1,614	1,469
Extraordinary expenses on transactions		136	907
Depreciation and provisions		2,649	1,146
EXTRAORDINARY EXPENSES		4,398	3,522
EXTRAORDINARY PROFIT (LOSS)	18.2	(132)	(1,718)
Corporate income tax	19	(2,909)	(3,131)
NET PROFIT (LOSS)		(23,874)	(34,337)

STATUTORY ACCOUNTS

FISCAL YEAR ENDED 31 DECEMBER 2021

TABLE OF CONTENTS

BALANCE SHEET - ASSETS	2
BALANCE SHEET - LIABILITIES AND EQUITY	3
INCOME STATEMENT	4
NOTE 1 - SIGNIFICANT EVENTS DURING THE YEAR	6
NOTE 2 - ACCOUNTING POLICIES	7
2.1 Intangible fixed assets	7
2.2 Property, plant and equipment	7
2.3 Financial assets	8
2.4 Inventories and work in progress	9
2.5 Receivables and payables	9
2.6 Translation of transactions in foreign currency	9
2.7 Marketable securities	10
2.8 Provisions	10
2.9 Operating profit	11
2.10 Financial income	11
2.11 Extraordinary income	11
NOTE 3 - POST-CLOSING EVENT	11
NOTE 4 - FIXED ASSETS	12
4.1 Property, plant and equipment & intangible assets	12
4.2 Financial assets	13
4.3 Changes in treasury shares	14
4.4 List of subsidiaries and affiliates	15
NOTE 5 - INVENTORIES	16
NOTE 6 - TRADE RECEIVABLES	17
NOTE 7 - MATURITY OF RECEIVABLES AND PAYABLES	17
NOTE 8 - ACCRUALS	17
NOTE 9 - OTHER ACCRUED ASSETS AND LIABILITIES	18
9.1 Accrued liabilities	18
9.2 Accrued assets	18
NOTE 10 - SHAREHOLDERS'S EQUITY	18
NOTE 11 - IDENTITY OF THE PARENT COMPANY CONSOLIDATING THE FINANCIAL STATEMENTS	19
NOTE 12 - COMMITMENTS AND CONTINGENCIES	19
NOTE 13 - BORROWINGS	21
13.1 Bank borrowings	21
13.2 Maturity of loans and borrowings	21
NOTE 14 - MATURITY OF CREDITORS	22
NOTE 15 - NET SALES	22
NOTE 16 - EXPENSE TRANSFER	22
NOTE 17 - RELATED PARTIES STATEMENT TRANSACTIONS	22
NOTE 18 - OTHER INCOME AND OTHER EXPENSE	23
NOTE 19 - FINANCIAL AND EXTRAORDINARY INCOME AND EXPENSE	23
19.1 Financial profit (loss)	23
19.2 Extraordinary profit (loss)	24
NOTE 20 - BREAKDOWN OF TAX INCOME BETWEEN CURRENT INCOME AND EXTRAORDINARY PROFIT (LOSS)	24
NOTE 21 - DEFERRED TAXES	25
NOTE 22 - TAX CONSOLIDATION	25
NOTE 23 - FEES ALLOCATED TO DIRECTORS AND OFFICERS	25
NOTE 24 - OFF-BALANCE SHEET COMMITMENTS	26
24.1 Finance lease commitments	26
24.2 Other commitments given	26
NOTE 25 - RECEIVED COMMITMENTS	27
NOTE 26 - AVERAGE HEADCOUNTS	28
NOTE 27 - FOREIGN EXCHANGE RISKS EXPOSURE	28

STATUTORY ACCOUNTS

FISCAL YEAR ENDED 31 DECEMBER 2021

NOTE 1 - SIGNIFICANT EVENTS DURING THE YEAR

A global aerial work platform market in strong recovery

During the fiscal year, the global aerial work platform market is recovering strongly. This commercial dynamic allows the Group to post an increase of its sales up to +13% and a historic level of its order book.

Difficulties in procuring and components price increase

The strong business recovery of activities has generated difficulties in procuring components and has increased delivery times that lead to a significant increase of components' prices which impact on last quarter have been significant.

These various elements also had the effect of extending machine delivery time during the fiscal year.

Syndicated loan contract

On December 22nd, 2021, in order to allow Haulotte to maintain the necessary flexibility to manage its business at a time of strong recovery, Haulotte submitted to all the lenders of the Syndicated Loan a request for a waiver concerning the non-compliance with its banking ratios for the periods of December 2021 and June 2022. It was unanimously accepted on February 15, 2022. This waiver request, obtained after the annual closing date, led to the presentation of the Syndicated Loan as short-term debt as of December 31st, 2021.

The cash flow forecasts for the next twelve months do not question the Group's ability to ensure its liquidity with regard to the credit lines opened and available at December 31, 2021 and the cash flow forecasts for the first months of 2022.

Haulotte had obtained on June 30th, 2021, an extension of one more year of the syndicated loan agreement, as disclosed in the contract signed on July 17th, 2019, bringing its maturity to July 17, 2026.

STATUTORY ACCOUNTS

FISCAL YEAR ENDED 31 DECEMBER 2021

NOTE 2 - ACCOUNTING POLICIES

The company's annual financial statements have been prepared in accordance with the laws and regulations applicable in France and with regulation 2014-03 of France's national Accounting Standards Body (Autorité des Normes Comptables).

Accounting conventions of establishment and presentation of the annual accounts have been applied in compliance with the prudence concept, in accordance with the following basic assumptions:

- the going concern concept,
- the time period concept,
- the consistency principle.

The statutory accounts have been prepared according to the historical cost convention.

Only significant information is disclosed.

2.1 INTANGIBLE FIXED ASSETS

Intangible assets are recognised at their purchase price, excluding financial charges. Software is depreciated on a straight-line basis over 3 to 7 years according to its useful life.

Models and designs are depreciated over 5 years.

Goodwill is not subject to depreciation. An impairment is recorded when its value in use is less than the amount initially recognised. Under regulation 2015-06 of ANC, it was considered that this goodwill had an indefinite useful life.

Research and development expenditure is expensed in the period incurred.

2.2 PROPERTY, PLANT AND EQUIPMENT

Property, plant and equipment are recognised in the balance sheet at purchase cost (less discounts and all costs necessary to bring the asset to working condition for its intended use) or production cost. Finance costs are not included in the cost of fixed assets.

Basis for depreciation of fixed assets is their gross value (cost less residual value). Depreciation starts from the date the asset is ready to be commissioned. Depreciation is recorded over the useful life that reflects the consumption of future economic benefits associated with the asset that will flow to Haulotte Group SA.

When the asset's carrying value is greater than its estimated recoverable amount, an impairment is recorded for the difference.

Subsequent costs are recognised as separate assets and subject to different depreciation rates if the related assets have different useful lives. The carrying amount of the renewed or replaced part is derecognised, the new costs incurred being separately capitalised.

STATUTORY ACCOUNTS

FISCAL YEAR ENDED 31 DECEMBER 2021

Land is not depreciated. Depreciation on other assets is calculated using the straight-line method over their estimated useful lives as follows:

	Depreciation period
Plant buildings:	
Main component	40 years
Other components	10 to 30 years
Buildings fixtures and improvements:	
Main component	10 to 40 years
Other components	5 to 20 years
Plant equipment	5 to 20 years
Other installations and equipment	3 to 20 years
Transportation equipment	5 years
Computer and office equipment	3 to 10 years
Office furniture	3 to 10 years

The assets' residual value and useful lives are reviewed and adjusted, if appropriate, at each balance-sheet date.

The gains or losses on disposals of fixed assets are recognised within 'Extraordinary income/expenses on transactions'.

- **Regulated tax reserves**

Regulated reserves include in particular additional tax depreciation allowances calculated by utilising the most favourable tax option. This mainly concerns depreciation on residual values of equipment recorded as fixed assets.

2.3 FINANCIAL ASSETS

- **Equity Investments**

Investments are recognised in the balance sheet at historical cost, including transaction costs such as transfer rights, commissions and fees directly attributable to the acquisition of the securities. These expenses are included in the cost of securities and are subject to special accelerated depreciation over five years.

At year-end, their balance sheet value is compared with their value in use, determined with reference to the share in net equity owned and the earnings prospects. When applicable, a provision for impairment is recorded. When necessary (notably for subsidiaries with negative net equity), additional provisions are recognised first against intra-group assets (receivables, current accounts) and further as a provision for charges if necessary.

Most of the long-term investment are valued in relation with the share in net equity owned, this approach does not use sensitive estimation assumptions. Regarding Acarlar, shares value have been determined using the multiple valuation method.

- **Receivables from investments**

Receivables from investments relate to current account advances and loans granted to subsidiaries.

These items are recognised at face value. Long-term current accounts and loans granted to our subsidiaries in foreign currencies are translated into Euros at the year-end exchange rate. Gains arising on translation are recognised as 'unrealised foreign exchange gains' and recorded in the balance sheet. Losses arising on translation result in the recognition of a provision for foreign exchange losses and go therefore through the income statement.

Long-term current accounts are subject to impairment in the cases described in the preceding paragraph. There is no translation adjustment recorded for the impaired portion of foreign currency current accounts.

STATUTORY ACCOUNTS

FISCAL YEAR ENDED 31 DECEMBER 2021

• *Other receivables*

Short-term current accounts in foreign currencies are converted into euros at the closing rate. Any exchange gains and losses are recognized in currency gains or losses.

The depreciated portion of current accounts in foreign currencies does not lead to book currency gains or losses.

• *Treasury shares*

Treasury shares acquired in connection with the Group's share buy-back program are recorded as financial assets. They are recognised at purchase price. At the end of the year, their carrying value is determined on the basis of the average quoted price of the shares for the last month of the year. If the carrying value is lower than the purchase price, an impairment loss is recorded for the difference.

2.4 INVENTORIES AND WORK IN PROGRESS

Inventories are stated at the lower of cost or net realisable value:

- Materials and supplies cost is determined using the average cost method based on the weighted average cost per unit,
- The cost of finished products and work in progress includes direct production costs and factory overhead (based on normal operating capacity),
- Traded goods inventories are recorded at purchase price (spare parts) or at their trade-in value (second-hand machines),
- The net realisable value is the estimated selling price in the ordinary course of business less applicable expenses to recondition or sell the goods.

Impairment is recognised when the net realisable value corresponding to the estimated selling price in the ordinary course of business less applicable expenses to recondition or sell the goods, is less than the carrying value of inventories defined above.

The materials and spare parts inventories are eventually impaired following the last buying date and the turnover rate.

2.5 RECEIVABLES AND PAYABLES

Receivables and payables are recognised at their face value.

A provision for impairment is recorded when their collection value, determined on a case-by-case basis, is estimated to be lower than the carrying value.

As soon as there are indications of a real and serious collection risk, a provision for impairment is recorded.

2.6 TRANSLATION OF TRANSACTIONS IN FOREIGN CURRENCY

Transactions in foreign currencies are translated at the exchangerate on the transaction date. At the end of the period, receivables and payables balances are translated at the closing rate. The resulting translation differences for payables and receivables in foreign currency at the end of the period are recognised in the balance sheet under the cumulative translation adjustment. For unrealised foreign exchange losses, a provision for contingencies is recorded.

For receivables for which impairment has been recorded, only the remaining balance is translated at the year-end exchange rate.

Following the ANC regulation No.°2015-5 of 2 July and applicable as from 1 January 2017, allowances and reversals for foreign exchange losses are recognized under operating income for trade receivables and payables, and as financial result for financing operations.

STATUTORY ACCOUNTS

FISCAL YEAR ENDED 31 DECEMBER 2021

2.7 MARKETABLE SECURITIES

Marketable securities are initially recognised at their purchase price excluding incidentals. Carrying value of the securities is measured based on quoted values at the closing date. An impairment is recorded when this quoted value is lower than purchase price.

2.8 PROVISIONS

When a contingent liability is identified, for which no reliable estimation can be determined, there is no provision recognized. If applicable, a description of the identified risk is included in a dedicated paragraph within the notes relating to provisions for contingencies and charges (Note 12) or contingent liabilities.

In general a provision is recorded when:

- the Group has a present legal or constructive obligation as a result of a past event,
- it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation,
- the obligation has been reliably estimated.

• **Warranty provision**

Haulotte Group grants clients a manufacturer's warranty. The estimated cost of warranties on products already sold is covered by a provision statistically calculated on the basis of historical data. The warranty period is generally two years. When necessary, a provision is recognised on a case-by-case basis to cover specific warranty risks identified.

• **Litigations**

Other provisions are also recorded in accordance with the above principles to cover risks related to litigations, site closures (when applicable) or any other event meeting the definition of a liability. The amount recognised as a provision represents the best estimate of the expenditure required to settle the obligation.

All material lawsuits involving the company were reviewed at year-end, and based on the advice of legal counsel, the appropriate provisions were recorded, when necessary, to cover the estimated risks corresponding to a net out flow of resources.

• **Pension**

Haulotte Group SA records provisions for retirement severance payment and other post-employment obligations as well as long-service awards. Haulotte Group SA only had defined benefit plans. The corresponding obligation is measured using the projected unit credit method with end-of-career wages. The calculation of this obligation takes into account the provisions of the laws and collective bargaining agreements and actuarial assumptions concerning notably staff turnover, mortality tables, salary increases and inflation.

Actuarial gains and losses arising from experience adjustments and changes in actuarial assumptions are recorded in the income statement in the period incurred.

As of January 1, 2021, Haulotte applied the new method relating to provisions for retirement according to ANC recommendation no. 2013-02 amended on November 5, 2021 following a decision of IFRS IC taken in April 2021 which concluded that the provision to be recognized for the benefit should only be constituted over the period which covers the last 16 years of service rendered by the employee.

This change in accounting method is assimilated to a change in accounting regulations.

STATUTORY ACCOUNTS

FISCAL YEAR ENDED 31 DECEMBER 2021

2.9 OPERATING PROFIT

• Revenue recognition

"Net sales" includes the goods and services sales comprising notably:

- Equipment sales to the distribution and renting subsidiaries of the group
- Direct sales to certain customers
- Spare parts sales
- Services.

Sales of goods are recorded net of value added tax at the date of transfer of risks and benefits of ownership. Revenues related to services are recognised over the period during which the services are rendered.

• Operating expenses

Operating expenses include notably material costs, production costs and overheads.

2.10 FINANCIAL INCOME

Financial income consists primarily of changes in provisions on investments and on intercompany current accounts, exchange gains and losses (except those relating to commercial receivable and debt), interest income and expenses on current accounts and financial costs associated with borrowing.

2.11 EXTRAORDINARY INCOME

Items that are exceptional in nature or that do not occur in the normal course of business are recognised under extraordinary profit or loss. In accordance with the French National Accounting Code (Plan Comptable Général), extraordinary profit or loss also includes allowances and reversals of special tax depreciation provisions.

NOTE 3 - POST-CLOSING EVENT

Regarding the recent geopolitical events in Ukraine and Russia, the Group considers that its economic exposure in this region is limited, since the level of turnover achieved by the local entity established in Russia represents approximately 5% of the group's turnover. No subsidiary of the group is established in Ukraine and the sales made in Ukraine are immaterial. Moreover, in this period of high demand, with an orderbook that reached an historical level, the Group is able to compensate the impact of a potential decrease of activity in this area.

The events listed above, as well as the sanitary situation in China, where a rebound of the Covid-19 epidemic has been important, had unfavorable impacts on the inflation on the cost of raw materials, components, energy, and transportations. In this uncertain context, the effects on operations and finances of the group linked to these impacts and the duration of the conflict in Ukraine are under analysis. The group confirms, through the implementation of the necessary resources, its ability to meet these challenges.

STATUTORY ACCOUNTS

FISCAL YEAR ENDED 31 DECEMBER 2021

NOTE 4 - FIXED ASSETS

4.1 PROPERTY, PLANT AND EQUIPMENT & INTANGIBLE ASSETS

Gross amounts

In thousands of Euros	31/12/2020	Increase	Decrease	31/12/2021
Intangible assets ⁽¹⁾	17,909	921		18,830
Intangible assets in progress	1,156	1,034	733	1,458
	-			-
Land	882			882
Building	2,848			2,848
General installations	14,660	874	-	15,534
Machinery and equipment	25,498	1,456	82	26,872
Other PPE	6,993	91	-	7,084
Fixed assets in progress	2,149	929	2,080	998
TOTAL	72,096	5,306	2,896	74,506

(1) The intangible assets concern primarily software. They also include goodwill of 168 thousand €. The goodwill originated from the creation of Haulotte S.A. in 1995. No depreciation or impairment has been recorded. Accumulated depreciation and impairment

Accumulated depreciation and impairment

In thousands of Euros	31/12/2020	Increase	Decrease	31/12/2021
Intangible assets	12,943	2,312		15,255
Building	1,369			1,369
General installations	11,561	782		12,343
Machinery and equipment	20,456	1,941	82	22,314
Other PPE	5,010	537		5,546
TOTAL	51,338	5,572	82	56,828

The increase includes €134,000 of exceptional depreciation.

Research and development expenditure, recorded in operating expenses, totalled 13,877 thousand € for the fiscal year .

STATUTORY ACCOUNTS

FISCAL YEAR ENDED 31 DECEMBER 2021

4.2 FINANCIAL ASSETS

Financial assets break down as follows on a cost basis :

In thousands of Euros	31/12/2020	Increase	Decrease	31/12/2021
Equity investments ⁽¹⁾	64,155	2,446	-	66,601
Current accounts & loans to subsidiaries ⁽²⁾	98,537	27,465	-	126,002
Treasury shares ⁽³⁾	13,889	1,125	782	14,232
Other financial assets	4,274	837	1,659	3,452
TOTAL GROSS VALUE	180,855	31,873	2,441	210,288

(1) The increase in equity investments is mainly due to the additional acquisition of securities from our subsidiary Haulotte Argentina following a capital increase.

(2) The increase mainly concerns the granting of a new loan to our subsidiary Haulotte Changzhou.

(3) The number of treasury shares owned at year end 1 862 120 (Voir §4.3)

In thousands of Euros	31/12/2020	Allowances	Reversals	31/12/2021
Provisions on Equity investments ⁽⁴⁾	5,708	12,446	450	17,704
Provisions on Current accounts & loans ⁽⁵⁾	25,143	7,967	5,451	27,659
Provisions on Treasury shares	3,267	1,959	-	5,226
Provisions on Other financial assets	2,657	86	1,630	1,112
TOTAL PROVISIONS	36,775	22,457	7,531	51,701

TOTAL NET VALUE **144,080** **158,586**

(4) Haulotte Group as recorded additional provisions of its securities of its subsidiaries Acarlar (€10 million) and H.Argentina (€2.4 million).

(5) The increase in the provisions for receivables attached to holdings is mainly explained by additional provision on Haulotte US. The decrease is explained by the change in the balance sheet presentation of the provision for CT and LT current accounts.

STATUTORY ACCOUNTS

FISCAL YEAR ENDED 31 DECEMBER 2021

4.3 CHANGES IN TREASURY SHARES

Type	In €	2021	2020	
Liquidity agreement	Number of shares purchased	184,774	175,460	
	Purchase price of shares (€)	1,124,857	811,308	
	Average price per share (€)	6.09	4.62	
	Number of shares sold	161,905	189,851	
	Original value of shares sold (€)	781,645	1,134,205	
	Sale price of shares sold (€)	1,012,142	899,384	
	Net gain / (loss) (€)	230,496	(234,822)	
	Number of shares cancelled			
	Number of shares at December 31		163,715	140,846
	Original value of shares at December 31 (€)		1,048,737	705,525
Buyback authorisation	Number of shares purchased			
	Purchase price of shares (€)			
	Average price per share (€)			
	Number of shares sold			
	Number of shares cancelled			
	Number of shares at December 31		1,698,405	1,698,405
Original value of shares at December 31(€)		13,183,551	13,183,551	
Global	Number of shares at December 31		1,862,120	1,839,251
	Initial value of shares at December 31(€)		14,232,288	13,889,077
	Provision for treasury shares at December 31* (€)		(5,225,918)	(3,266,984)
	Closing price of shares at December 31 (€)		4.8	6.07

* On the basis of the average price of shares for the last month

STATUTORY ACCOUNTS

FISCAL YEAR ENDED 31 DECEMBER 2021

4.4 LIST OF SUBSIDIARIES AND AFFILIATES

Company	Share capital	Ownership interest (%)	Reserves and retained earnings	Gross value	Advances and Loans	Dividends received	Revenue
Registered office	Shareholders' equity (I)			Net value of shares			Net income
In thousands of Euros							
Haulotte France Sarl	1,046	99.99%	4,472	3,804	(16,105)	10,463	72,450
69 St Priest - France	8,932			3,804			3,394
Telescopelle SAS	37	100.00%	1,017	37	(1,058)		116
L'Horme - France	1,123			37			69
Haulotte Access Equipment Manufacturing (Changzhou) Co., Ltd.	32,376	100.00%	17,437	26,300	34,361		42,017
Chine	50,968			26,300			1,090
Haulotte Argentina SA	115	100.00%	(1,187)	5,531	462		8,826
Argentine	(588)						484
Haulotte Arges SRL	789	100.00%	67,474	1,100	(26,204)		88,229
Roumanie	72,517			1,100			4,278
Haulotte Australia Pty Ltd	0	100.00%	1,621	0	28,607		46,669
Australie	1,405			0			(214)
Haulotte Canada	0	100.00%		0	9		
Canada				0			
Haulotte Do Brazil Ltda	80	99.98%	(26,974)	201	1,974		10,132
Brésil	(29,155)						(2,236)
Haulotte Digital Support Center	0	95.00%	(505)	0	1,301		(9)
Roumanie	(600)			0			(95)
Haulotte Hubarbeitsbuhnen GmbH	30	100.00%	23,109	30	(26,085)		40,292
Allemagne	25,355			30			2,216
Haulotte Iberica SL	310	98.71%	14,416	3	(13,763)		30,532
Espagne	17,621			3			2,895
Haulotte India	60	99.99%	167	62			8
Inde	260			62			33
Haulotte Japon	40	100.00%	(14)	46			0
Japon	55			46			27
Haulotte Italia Srl	100	99.00%	13,769	10	(10,796)		33,561
Italie	16,063			10			2,195
Haulotte Mexico SA de CV	866	99.99%	(1,285)	1,113	3,510		5,882
Mexique	(173)						237
Haulotte Middle East FZE		100.00%	935	199	5,521		2,994
Emirats Arabes	1,089			199			(82)
Haulotte Netherlands BV	20	100.00%	896	20	(473)		24,003
Pays-Bas	2,084			20			1,167
Haulotte Polska SP Z.O.O.	87	100.00%	2,068	105	(2,775)		10,973
Pologne	2,895			105			745
Haulotte Scandinavia AB	10	100.00%	18,036	11	(18,574)		14,620
Suède	19,236			11			1,203
Haulotte Singapore Ltd.	-	100%	4,286	0	(1,904)		11,248
Singapour	4,294			0			8

STATUTORY ACCOUNTS

FISCAL YEAR ENDED 31 DECEMBER 2021

Company	Share capital	Ownership interest (%)	Reserves and retained earnings	Gross value	Advances and Loans	Dividends received	Revenue
Registered office	Shareholders' equity (1)			Net value of shares			Net income
In thousands of Euros							
Haulotte Trading (Shanghai) co. Ltd. Chine	- (10,278)	100%	(7,912)	550	-	-	16,268 (2,974)
Haulotte UK Ltd Angleterre	1 (327)	100%	(1,402)	2	5,891	-	16,530 1,049
Haulotte US Inc Etats Unis	3 (27,158)	100%	(57,862)	3	77,289	-	72,949 (2,727)
Haulotte Vostok Russie	34 5,365	100%	3,563	80	-	-	31,608 1,729
Horizon High Reach Limited Argentine	675 7,592	100%	6,055	5,065	-	-	5,687 861
Levanor Maquinaria de Elevacion S.A. Espagne	100 686	91%	621	300	1,364	-	- (35)
Haulotte Chile Chili	0 645	100%	523	0	-	-	3,767 131
Horizon High Reach Chile SPA Chili	0 (3,441)	100%	(2,077)	5	-	-	2,382 (1,468)
Acarlar Turquie	244 2,574	100%	1,411	22,024	-	-	6,329 1,339

(1) Including Capital and Net income

For foreign subsidiaries, figures presented are translated at the year-end closing exchange rate except for revenue and net income which are translated at the average exchange rate of the period.

The amount of balance sheet commitments are presented in notes 24 and 25.

NOTE 5 - INVENTORIES

In thousands of Euros	Inventories at 31/12/2021			Inventories at 31/12/2021		
	Gross	Provisions	Net	Gross	Provisions	Net
Raw materials	38,023	(1,160)	36,863	19,954	(470)	19,484
Work in progress	3,628	-	3,628	552	-	552
Finished goods	12,230	(505)	11,725	15,888	(562)	15,325
Trade goods	8,871	(1,241)	7,630	9,525	(971)	8,553
TOTAL	62,751	(2,905)	59,846	45,919	(2,004)	43,915

The increase in inventories relates mainly to components.

STATUTORY ACCOUNTS

FISCAL YEAR ENDED 31 DECEMBER 2021

NOTE 6 - TRADE RECEIVABLES

In thousands of Euros	31/12/2021	31/12/2020
Trade receivables	129,019	110,097
of which Group receivables	123,679	106,006
Provisions	(41,168)	(37,650)
of which Group provisions	(40,043)	(36,536)
NET TRADE RECEIVABLES	87,851	72,448

The increase in impairment mainly relates to receivables from our subsidiaries Horizon Chile, Haulotte Brazil, Haulotte Shanghai and Haulotte Argentina.

NOTE 7 - MATURITY OF RECEIVABLES AND PAYABLES

The receivables are as follows:

In thousands of Euros	Total	< 1 an	> 1 an et < 5 ans	> 5 ans
Current accounts & loans to subsidiaries	126,002	41,039	-	84,963
Trade receivables	129,019	127,861	-	1,158
Other receivables	55,064	52,438	2,626	-

The other receivables mainly concern short-term current accounts, income tax, VAT.

NOTE 8 - ACCRUALS

In thousands of Euros	31/12/2021	31/12/2020
PREPAID EXPENSES	1,362	1,113
Operating expenses	1,362	1,113
Financial expenses	-	-
DEFERRED REVENUE	2,541	1,704
UNREALISED FOREIGN EXCHANGE LOSSES	1,537	6,733
On receivables	1,415	6,721
On payables	122	12
UNREALISED FOREIGN EXCHANGE GAINS	12,146	6,058
On receivables	12,131	5,873
On payables	15	185

The main prepaid expenses relate mainly to IT services.

The deferred revenue relates to machines and spare parts.

STATUTORY ACCOUNTS

FISCAL YEAR ENDED 31 DECEMBER 2021

NOTE 9 - OTHER ACCRUED ASSETS AND LIABILITIES

9.1 ACCRUED LIABILITIES

In thousands of Euros	31/12/2021	31/12/2020
Bank borrowings	251	175
Trade payables	29,084	15,877
Tax and employee-related payables	3,248	2,807
Other payables	436	353
TOTAL	33,019	19,212

Other debts mainly concern credit note to be issued on spare parts and machines.

9.2 ACCRUED ASSETS

In thousands of Euros	31/12/2021	31/12/2020
Customer Accounts receivables	2,688	2,456
Other receivables	387	1,791
Accrued interests	- 0	5
TOTAL	3,075	4,252

Other receivables include credit notes to be received from various suppliers.

NOTE 10 - SHAREHOLDERS' EQUITY

Detail of share capital

In €	31/12/2020	Increase	Decrease	31/12/2021
Number of shares	31,371,274			31,371,274
Nominal value in Euros	0.13			0.13
Share capital in Euros	4,078,265			4,078,265

Statement of changes in shareholders' equity (in thousands of Euros)

Shareholders' equity at 31/12/2020	47,506
Dividends distributed	0
Change in regulated reserves	(84)
Profit/(loss) for the period	(23,874)
investment grants	(2)
SHAREHOLDERS' EQUITY AT 31/12/2021	23,546

STATUTORY ACCOUNTS

FISCAL YEAR ENDED 31 DECEMBER 2021

NOTE 11 - IDENTITY OF THE PARENT COMPANY CONSOLIDATING THE FINANCIAL STATEMENTS

Company name - registered office	Legal form	Capital	Owned %
SOLEM 93 Epinay sur Seine – France	S.A.S	477	57.50

The consolidated financial statements are available at the headquarter of the company Solem.

NOTE 12 - COMMITMENTS AND CONTINGENCIES

In thousands of Euros	31/12/2020	Allowances	Allowances	Reversal of unused provisions	31/12/2021
Warranty provisions	2,670	192	554	128	2,180
Provisions for foreign exchange losses	5,929	1,293	-	5,929	1,293
Provision for foreign exchange losses on commercial receivables and payables	804	243	-	804	243
Provision for pensions and other employees cost *	5,887	-	26	1,186	4,674
Other contingencies and commitments**	4,006	2,514	1,035	1,923	3,562
TOTAL	19,297	4,243	1,615	9,971	11,954
* of which provision on restricted stock unit plan	631	-	-	631	-
** of which provision on negative net equity of subsidiaries	2,709	-	-	1,898	812
		Allowances	Reversals		
Recognised under operating profit		436	2,699		
Recognised under financial profit		1,293	5,929		
Recognised under extraordinary profit		2,514	2,958		
TOTAL		4,243	11,586		

* Following an accounting change method of the provision for pension, opening balance have been decreased by 1029 K€ and a reversal of 576 KEUR have been recognised during the fiscal year.

Following the non-achievement of the objectives set, the free shares allocation plan of March 13, 2018 was fully reversed during the financial year.

** During the year, a provision was recognized in connection with the industrial reorganization of a French production site on which a job protection plan was implemented.

Reversal of other provisions re mainly related to Haulotte Brazil and Levanor; and also a default customer.

STATUTORY ACCOUNTS

FISCAL YEAR ENDED 31 DECEMBER 2021

Provisions for post-employment benefits

Retirement commitments are estimated according to the projected unit credit method using end-of-career wages according to the procedures described in paragraph 2.8, on the basis of the following assumptions:

- a mortality table INSEE 15-17 (vs 2020 INSEE 14-16)
- a staff turnover rate based on available Group historical data
- a salary increase rate based on the expected length of service, career development, the terms of collective bargaining agreements and the rate of long-term inflation calculated on a historical basis
- a 1 % discount rate (vs 2020 0.39%)
- a retirement age for employees born before 1 January 1950 of 62 for managers, 60 for clerical staff
- a retirement age for employees born after 1 January 1950 of 65 for managers, 63 for clerical staff.

Concerning end-of-career severance benefits, the assumption retained is that of voluntary retirement that takes into account social security contributions (45 %). This method of calculation complies with the French Pension Reform Act of 21 August 2003 Loi Fillon, (amended by the law n°2010-1330 dated 9 November 2010 as published in the "Journal Officiel" dated 10 November 2010)

At 31 December 2021, the provision was split between:

- 4,363 thousand € for pensions provisions
- 311 thousand € for long-service award provisions.

STATUTORY ACCOUNTS

FISCAL YEAR ENDED 31 DECEMBER 2021

NOTE 13 - BORROWINGS

13.1 BANK BORROWINGS

In thousands of Euros	31/12/2019	Increase	Decrease	31/12/2020
Syndicated loan	70,000	157,000	157,000	70,000
Other loans	40,008	-	5,030	34,978
Overdraft on syndicated loans	19,159	5,725	275	24,610
Other overdrafts	3,200	2,750	-	5,950
Accrued interests	149	26	-	175
TOTAL	132,516	165,502	162,305	135,713

• *Syndicated credit facility*

On December 22nd, 2021, in order to allow Haulotte to maintain the necessary flexibility to manage its business at a time of strong recovery, Haulotte submitted to all the lenders of the Syndicated Loan a request for a waiver concerning the non-compliance with its banking ratios for the periods of December 2021 and June 2022. It was unanimously accepted on February 15, 2022. This waiver request, obtained after the annual closing date, led to the presentation of the Syndicated Loan as short-term debt as of December 31st, 2021.

The cash flow forecasts for the next twelve months do not question the Group's ability to ensure its liquidity with regard to the credit lines opened and available at December 31, 2021 and the cash flow forecasts for the first months of 2022.

Haulotte had obtained on June 30th, 2021, an extension of one more year of the syndicated loan agreement, as disclosed in the contract signed on July 17th, 2019, bringing its maturity to July 17, 2026.

In thousands of Euros	Loan Balance at 31/12/2020	Net Change of the refinancing facility	Net Change of the revolving porting	Net Change of the bank overdraft	Loan Balance at 2021	Balance available at 31/12/2021 for further drawing
Revolving	70,000	-	2,000	-	72,000	18,000
TOTAL HORS DÉCOUVERT	70,000	-	2,000	-	72,000	18,000
Découvert	24,610			4,441	29,051	10,949
Intérêts courus	125			19	144	
TOTAL	94,735	-	2,000	4,460	101,195	28,949

• *Other loans*

Haulotte Group S.A subscribed in 2021 new financing lines (excluding syndicated loans) for 20 million of euros whose amortization periods range from 7 to 10 years.

13.2 MATURITY OF LOANS AND BORROWINGS

The maturity of borrowings and other financial debts at 31 December 2021 is as follows:

In thousands of Euros	Total	< 1 year	> 1 year et < 5 years	> 5 years
Bank borrowings	150,697	113,657	27,135	9,904
Of which syndicated loan	72,000	72,000	-	-
Of which other borrowings	46,084	9,045	27,135	9,904
Of which syndicated loan overdraft	29,051	29,051	-	-
Of which other overdrafts	3,311	3,311	-	-
Of which accrued interests	251	251	-	-

STATUTORY ACCOUNTS

FISCAL YEAR ENDED 31 DECEMBER 2021

NOTE 14 - MATURITY OF CREDITORS

The maturity of creditors at 31 December 2021 is as follows:

In thousands of Euros	Total	< 1 year	> 1 year et < 5 years	> 5 years
Trade payables	56,534	56,534		
Tax and employee related liabilities	7,730	7,730		
Payables to fixed assets suppliers	- 0			
Other liabilities	122,140	122,140		
of which current accounts		121,689		

NOTE 15 - NET SALES

In thousands of Euros	France	Export	Total
Sales of equipment	44,945	153,084	198,028
Sales of services	2,014	10,573	12,587
TOTAL	46,958	163,657	210,616

NOTE 16 - EXPENSE TRANSFER

	31/12/2021	31/12/2020
Expense transfer for supplier debits notes	117	410
Expense transfer for related to insurance reimbursements	113	153
Expense transfer for related to reimbursements of social charges over previous years	62	
Expense transfer for related to reclassifications of exceptional operating expenses excluding staff charges	445	
TOTAL EXPENSE TRANSFER FOR OPERATING PROFIT	737	562

	31/12/2021	31/12/2020
Expense transfer for related to supplier disputes	-	150
Expense transfer for related to insurance reimbursements	652	34
Expense transfer for related to the disposal of fixed assets in progress	-	3
TOTAL EXPENSE TRANSFER FOR EXTRAORDINARY PROFIT	652	187

NOTE 17 - RELATED PARTIES STATEMENT TRANSACTIONS

Transactions between related companies were concluded under normal market conditions.

STATUTORY ACCOUNTS

FISCAL YEAR ENDED 31 DECEMBER 2021

NOTE 18 - OTHER INCOME AND OTHER EXPENSE

In thousands of Euros	31/12/2021	31/12/2020
Other income - exchange gains on trading	975	633
Other income	9,622	13,038
TOTAL OTHER INCOME	10,597	13,671
Other expense - exchange losses on trading	862	707
Other losses	1,440	4,515
TOTAL OTHER EXPENSE	2,301	5,222
TOTAL	8,295	8,448

Other incomes mainly concern trade mark and technology licenses invoiced to our foreign plants.

Other expenses are mainly software royalties from our suppliers.

NOTE 19 - FINANCIAL AND EXTRAORDINARY INCOME AND EXPENSE

19.1 FINANCIAL PROFIT (LOSS)

In K€	31/12/2021	31/12/2020
Change in provisions for impairment of shares and advances to subsidiaries	(18,840)	(10,114)
Change in provisions for other loans	1,544	245
Dividends received from subsidiaries	10,463	-
Interest on current account	774	1,863
Interest on borrowings bank overdraft and bank fees	(4,269)	(1,954)
Foreign exchange : gains, losses, changes in provisions	6,985	(6,513)
Details by currency :		
USD	5,963	
GBP	187	
AUD	454	
Autres	381	
	6,985	
Provisions for own share*	(1,959)	1,452
Income from marketable securities	(2)	(1)
Loss on receivables from investments	-	-
Late payment interests and discounts	(68)	43
Financial charges and incomes on Swaps	-	4
TOTAL	(5,373)	(14,975)

* See § 4.3

STATUTORY ACCOUNTS

FISCAL YEAR ENDED 31 DECEMBER 2021

19.2 EXTRAORDINARY PROFIT (LOSS)

In thousands of Euros	Expense	Income	Expense	Income
	31/12/2021	31/12/2021	31/12/2020	31/12/2020
Fines and penalties	24	-	23	-
Provisions for lawsuit contingencies(1)	2,514	2,958	1,143	486
Other extraordinary income (expense)(2)	1,589	309	1,445	381
Proceeds from the disposal of PPE	119	-	640	-
Proceeds from the disposal of financial assets	-	-	-	-
Proceeds from investment securities and treasury shares	17	247	267	32
Exceptional depreciation expenses	134	14	-	2
Excess tax depreciation	1	85	4	715
Expense transfer	-	652	-	187
TOTAL	4,398	4,266	3,522	1,804

(1) The reduction in the allocation is mainly linked to a reversal of the provision for risks and charges on the negative net positions of our subsidiaries H.Brazil and Levanor and a reversal of the provision linked to a call on a bank guarantee on a customer.

(2) Exceptional charges are mainly related to a call on a bank guarantee on a customer and to fees relating to the job protection plan.

NOTE 20 - BREAKDOWN OF TAX INCOME BETWEEN CURRENT INCOME AND EXTRAORDINARY PROFIT (LOSS)

In thousands of Euros	Pre-tax income	Corporate income tax	After tax income
Current income	(27,563)	3,821	(23,742)
Extraordinary profit (loss)	(132)	-	(132)
TOTAL	(27,695)	3,821	(23,874)

The breakdown of tax between current income and extraordinary income has been determined by applying the legal tax rate respectively to a current tax income and an extraordinary tax income.

The tax revenue which has been linked to the current result mainly comes from Tax Credit for Research.

STATUTORY ACCOUNTS

FISCAL YEAR ENDED 31 DECEMBER 2021

NOTE 21 - DEFERRED TAXES

In thousands of Euros	Basis	Deferred tax
Expenses recorded not deductible for tax purposes		
Employee profit-sharing		
"Organic" tax	298	82
Provision for inventory losses	2,413	664
Provision for trade receivable losses	1,125	310
Provision for pensions	4,363	1,200
Taxable income not recorded in the accounting income	12,146	3,340
NET DEFERRED TAXES	20,346	5,595

Haulotte Group SA has accumulated losses for tax carry forwards amounting to 109,237 thousand €:

- 28,851 thousand € acquired for the overall result 2011
- 24,549 thousand € acquired for the overall result 2012
- 1,792 thousand € acquired for the overall result 2013
- (6,170) thousand € used for the overall result 2014
- (3,654) thousand € used for the overall result 2015
- (363) thousand € used for the overall result 2016
- 1,978 thousand € acquired for the overall result 2017
- 2,020 thousand € acquired for the overall result 2018
- 2,520 thousand € acquired for the overall result 2019
- 44,019 thousand € acquired for the overall result 2020
- 13,694 thousand € acquired for the overall result 2021

NOTE 22 - TAX CONSOLIDATION

Haulotte Group SA is the head of a French tax consolidation that included on 31 December 2021 the entities Haulotte France, Télescopelle and Haulotte Services.

Under this tax sharing agreement, the income tax of entities is incurred by subsidiaries as if they are not included in a tax group.

NOTE 23 - FEES ALLOCATED TO DIRECTORS AND OFFICERS

Amount allocated to Board members expensed by the Company totalled 760 thousand € in 2021 versus 766 thousand € in 2020.

This amount originates from funds invoiced by Solem S.A.S. for the services rendered on behalf of the Group by two executives. It includes expenses incurred by those executives on behalf of the Group.

In compliance with the agreement to provide general administrative and commercial assistance signed by Solem S.A.S. the cost of the services is subject to a 10% mark-up.

No loans or advances have been granted to directors and officers. There are no other pension obligations or related commitments in favour of former executives.

STATUTORY ACCOUNTS

FISCAL YEAR ENDED 31 DECEMBER 2021

NOTE 24 - OFF-BALANCE SHEET COMMITMENTS

24.1 FINANCE LEASE COMMITMENTS

In thousands of Euros	Cost price ⁽¹⁾	depreciation allowances ⁽²⁾		Net value
		accounting period	accrued	
Other tangible fixed assets	15,701	556	789	14,912
TOTAL	15,701	556	789	14,912

(1) Cost price.

(2) Allowances that would have been recorded for these assets if they had been acquired.

In thousands of Euros	Fees paid			Fees remaining to be paid			Residual purchase price ⁽¹⁾
	accounting period	accrued	< 1 year	1 - 5 years	> 5 years	Total Due	
Autres immobilisations corporelles	1,441	2,051	1,434	5,674	8,135	15,242	1
TOTAL	1,441	2,051	1,434	5,674	8,135	15,242	1

(1) according to contract.

24.2 OTHER COMMITMENTS GIVEN

Guarantees granted to financial institutions offering financing to group customers :

In line with industry practice, Haulotte Group grants guarantees to financial institutions offering financing to Group customers. Under such arrangements, Haulotte Group sells equipment to the financial institution that in turn contracts with the end user customer through one of two options: the credit sale of the equipment, or the conclusion of a finance lease. .

Haulotte Group may grant several types of guarantees depending on the framework of agreements concluded with financial institutions and the level of risk assigned to the customer by this institution. Those guarantees are :

- Guarantee in the form of a commitment to continue lease payments
- Guarantee in the form of a contribution to a risk pool
- Specific guarantee covering a determined amount for a given receivable
- Guarantee in the form of commitments to repurchase the equipment.

In thousands of Euros	31/12/2021	31/12/2020
< 1 year	8,484	10,302
> 1 year	18,204	18,830
TOTAL	26,688	29,132

STATUTORY ACCOUNTS

FISCAL YEAR ENDED 31 DECEMBER 2021

Repurchase commitments given to institutions providing financing to customers

This concerns commitments given by the company to financial institutions to substitute for customers who do not exercise their purchase option

of which 24 thousand € given to Haulotte France

In thousands of Euros	31/12/2021	31/12/2020
< 1 year	17	24
1 - 5 years	8	33
> 5 years	-	-
TOTAL	24	57

Guarantees for export credit financing

Export credit agreements were arranged for selected customers whereby specialised organisations provide the banks guarantees for a percentage of these agreements and the Group then issues an additional counter-guarantee to the financial institution for the uncovered portion. At the end of December 2021, this commitment amounted to € 926,000 (compared to €1,473,000 at 31 December 2020).

Other commitments

This concerns commitments given by the company to suppliers :

In thousands of Euros	31/12/2021	31/12/2020
< 1 year	10	10
TOTAL	10	10

It is guarantees given by the Company to clients :

In thousands of Euros	31/12/2021	31/12/2020
< 1 year	181	41
TOTAL	181	41

It is guarantees given by the Company to the Romanian tax authorities as part of a tax audit of our subsidiary:

In thousands of Euros	31/12/2021	31/12/2020
< 1 year	362	368
TOTAL	362	368

NOTE 25 - RECEIVED COMMITMENTS

In thousands of Euros	31/12/2021
Commitment received from Télescopelle as a beneficiary of a debt waiver with a repayment clause	1,450

STATUTORY ACCOUNTS

FISCAL YEAR ENDED 31 DECEMBER 2021

NOTE 26 - AVERAGE HEADCOUNTS

	31/12/2021	31/12/2020
Managers	283	297
Office employees, technicians	159	164
Workers	210	211
TOTAL	651	672

NOTE 27 - FOREIGN EXCHANGE RISKS EXPOSURE

The Company is mainly exposed to foreign exchange risks with receivables in US dollars, Australian dollars and pound sterling. A portion of this exposure is hedged by forward purchases of the relevant currencies and by a specific hedging instrument in US dollars.

- The Company has used in the period, swaps and forward currency sales accounted for on the basis of isolated open positions. Gains and income from the settlement of positions are recognized under financial income. The Company did not have any financial instruments at the end of the reporting period.

Significant receivables (net of provisions), payables, cash positions and commitments in foreign currency not hedged

Foreign exchange exposure	Currencies								
	AUD	SEK	GBP	USD	PLN	RMB	TRY	INR	Others
BALANCE SHEET									
Receivables ⁽¹⁾	32,895		6,309	164,510					
of which Group receivables	32,895		6,309	162,604					
of which non-Group receivables				1,906					
Debit Cash positions ⁽²⁾	2,202	375	1,105	2,159	691				
Payables ⁽³⁾	347	17,980	25	5,837	2,775				
of which Group payables	183	17,978	25	3,991	2,775				
of which non-Group payables	164	2		1,845					
Creditor Cash positions ⁽²⁾									
OFF-BALANCE SHEET COMMITMENTS ⁽⁴⁾									
Non-group commitments given	1,100			6,046		5,208	3,139	2,124	28

(1) Financial receivables, operating receivables.

(2) Cash positions.

(3) Financial debts, operating debts, other.

(4) These are the commitments to continue rents and risk pools mentioned in paragraph 23.2.

STATUTORY AUDITOR'S REPORT ON THE FINANCIAL STATEMENTS

FISCAL YEAR ENDED 31 DECEMBER 2021

PricewaterhouseCoopers Audit

Grand Hôtel-Dieu
3 Cour du Midi
CS 30259 - 69287 LYON CEDEX 02

BM&A

11, rue de Laborde
75008 Paris

This is a translation into English of the statutory auditors' report on the financial statements of the Company issued in French and it is provided solely for the convenience of English speaking users.

This statutory auditors' report includes information required by European regulation and French law, such as information about the appointment of the statutory auditors or verification of the management report and other documents provided to shareholders.

This report should be read in conjunction with, and construed in accordance with, French law and professional auditing standards applicable in France.

To the annual general meeting of Haulotte Group SA Company,

OPINION

In compliance with the engagement entrusted to us by your annual general meeting, we have audited the accompanying financial statements of Haulotte SA for the year ended December, 31st 2021.

In our opinion, the financial statements give a true and fair view of the assets and liabilities and of the financial position of the Company as at December, 31st 2021 and of the results of its operations for the year then ended in accordance with French accounting principles.

The audit opinion expressed above is consistent with our report to the Audit Committee.

BASIS FOR OPINION

Audit Framework

We conducted our audit in accordance with professional standards applicable in France. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Our responsibilities under those standards are further described in the Statutory Auditors' Responsibilities for the Audit of the Financial Statements section of our report.

Independence

We conducted our audit engagement in compliance with independence requirements of the French Commercial Code (Code de commerce) and the French Code of Ethics (Code de déontologie) for statutory auditors, for the period from January, 1st 2021 to the date of our report and specifically we did not provide any prohibited non-audit services referred to in Article 5(1) of Regulation (EU) No 537/2014.

Emphasis of Matter

We draw attention to the following matter described in Notes 2.8 and 12 to the financial statements relating to the impact on the opening balance as at January 1st, 2021 of the new method applied for the calculation of provisions for retirement according to ANC recommendation no. 2013-02 amended on November 5, 2021. Our opinion is not modified in respect of this matter.

JUSTIFICATION OF ASSESSMENTS – KEY AUDIT MATTERS

Due to the global crisis related to the covid-19 pandemic, the financial statements of this period have been prepared and audited under specific conditions. Indeed, this crisis and the exceptional measures taken in the context of the state of sanitary emergency have had numerous consequences for companies, particularly on their operations and their financing, and have led to greater uncertainties on their future prospects. Those measures, such as travel restrictions and remote working, have also had an impact on the companies' internal organization and the performance of the audits.

STATUTORY AUDITOR'S REPORT ON THE FINANCIAL STATEMENTS

FISCAL YEAR ENDED 31 DECEMBER 2021

It is in this complex and evolving context that, in accordance with the requirements of Articles L.823-9 and R.823-7 of the French Commercial Code (code de commerce) relating to the justification of our assessments, we inform you of the key audit matters relating to risks of material misstatement that, in our professional judgment, were of most significance in our audit of the financial statements of the current period, as well as how we addressed those risks.

These matters were addressed in the context of our audit of the financial statements as a whole and in forming our opinion thereon, and we do not provide a separate opinion on specific items of the financial statements.

Measurement of equity investments, receivables from investments and Group trade receivables

Identified risk

Haulotte Group SA holds equity in Group companies and operates a manufacturing business. As part of the development of the Group, it carries out cash advances to finance its subsidiaries. In addition, it sells equipment to its sales subsidiaries and provides services to the Group as a whole.

Equity investments, loans, receivables from investments and Group trade receivables recognized at 31 December 2021 represent some of the largest entries on the balance sheet. Equity investments are carried at cost and may be impaired based on their value in use. Receivables from investments and Group trade receivables are recognized at par value and may be written down on the basis of their recoverability.

As indicated in Note 2.3 to the financial statements, the value in use of shares in subsidiaries is estimated by management based on equity at the closing date, forecast earnings for the concerned entities and/or the EBITDA multiple method for the shares owned in the Acarlar subsidiary. These same inputs are used to evaluate the recoverability of receivables from investments and trade receivables at Group level.

In order to estimate the value in use of equity investments, management is required to exercise judgement to decide which inputs to use for each investee. These inputs either correspond to historical data (equity) or forecast data (profitability outlook or the economic environment in the countries in which the investees operate).

The geographic location of certain subsidiaries and the competitive and economic environment in which they operate could lead to a drop in their business activity and therefore affect their operating income, particularly in the context of the Covid-19 pandemic.

Accordingly, due to the significant amounts at stake and the decisive impact of these measurements on the assessment of the financial situation, assets and liabilities of Haulotte Group SA, we deemed the correct measurement of equity investments, receivables from investments, Group trade receivables and provisions for contingencies to be a key audit matter.

How our audit addressed this risk

Our audit work consisted primarily in verifying that the estimated values determined by management were based on an appropriate measurement method and underlying data and, depending on the investment:

For valuations based on historical data:

- verifying that the equity values used were consistent with the financial statements of the entities for which an audit or analytical procedures were performed and that any adjustments to equity were based on documentary evidence.

For valuations based on the multiple method:

- ensuring the consistency of the panel of entities taken into consideration based on the review of our specialists.

For valuations based on forecast data:

- obtaining the cash and operating cash flow projections for the activities of the entities concerned, as prepared by their operational management teams, and assessing their consistency with the forecast data taken from strategic plans drawn up by general management for each of their activities and approved, where applicable, by the Board of Directors,
- verifying the consistency of the assumptions used with the economic environment at the closing date and at the date on which the financial statements were prepared, particularly in the context of the Covid-19 pandemic.

STATUTORY AUDITOR'S REPORT ON THE FINANCIAL STATEMENTS

FISCAL YEAR ENDED 31 DECEMBER 2021

In addition to assessing the values in use of the investees, our work also consisted in:

- assessing the recoverability of receivables from investments in light of the analyses conducted of equity investments,
- verifying the recognition of provisions for contingencies where the Company is exposed to the losses of a subsidiary with negative equity.

We also examined the appropriateness of the disclosures provided in the notes to the statutory financial statements.

In addition to assessing the values in use of the investees, our work also consisted in:

- assessing the recoverability of receivables from investments in light of the analyses conducted of equity investments,
- verifying the recognition of provisions for contingencies where the Company is exposed to the losses of a subsidiary with negative equity.

We also examined the appropriateness of the disclosures provided in the notes to the statutory financial statements.

Assessment of the going concern basis

Description of risk

Statutory financial statements have been prepared using the going concern basis of accounting.

As indicated in Note 1 "Significant events during the year" to the statutory financial statements, the financial covenants defined in the Syndicated Loan have been breached as of December 31, 2021 due to the global strong recovery of the market cumulated with difficulties in the supply chain. A waiver has been granted by all the lenders to the Group for the year ended December 31, 2021 and for the half-year as at June 30, 2022.

As described in Note 13 "Borrowings", the net financial debt as at December 31, 2021 amounts to € 150.7 million, including the Syndicated loan for € 101.2 million to be paid back in 2026 and other financial debts and overdrafts for € 49.5 million. Available cash amounts to € 9.3 million.

Based on :

- The cash available at Haulotte Group SA level as at December 31, 2021,
- The assumptions followed by Management to prepare a budget and assess expected cash-flows for all subsidiaries including the liquidity at Group level and the remaining € 28.9 million unused revolving as part of the syndicated loan as at December 31, 2021,
- The net financial debt of Haulotte Group SA,

the level of cash is considered as sufficient by Management to ensure the continuity of its activities and the activity of all the subsidiaries.

Given the terms and conditions of the financial debts of the Group and the use of assumptions and estimates to assess the expected rentability and future cash-flows, we deemed the assessment of the going concern to be a key audit matter.

How our audit addressed this risk

As part of our audit procedures, we assessed the level of liquidity needed by the Group based on future expected cash-flows, actual cash and short-term credits available.

Our work consisted primarily in obtaining the details of future expected cash-flows and in understanding (i) procedures followed and (ii) main assumptions applied to determine these cash-flows.

We assessed their consistency with the last business plan prepared by Management and approved by the executive committee.

We also assessed their reasonableness compared to past performances and to the activity realized within the FY22 first few months taken into consideration the actual economic and financial situation of the lifting equipment manufacturing sector as well as an assessment of the on-going actions initiated by the Group as a response of the Covid-19 crisis and of the conflict in Ukraine.

We also examined the appropriateness of the disclosures included in notes 1 "Significant events during the year", 2 "Accounting policies", 13 "Borrowings", and 3 "Post closing events" to the statutory financial statements.

STATUTORY AUDITOR'S REPORT ON THE FINANCIAL STATEMENTS

FISCAL YEAR ENDED 31 DECEMBER 2021

SPECIFIC VERIFICATIONS

We have also performed, in accordance with professional standards applicable in France, the specific verifications required by laws and regulations.

Information given in the management report and in the other documents with respect to the financial position and the financial statements provided to Shareholders

We have no matters to report as to the fair presentation and the consistency with the financial statements of the information given in the management report of the Board of Directors and in the other documents with respect to the financial position and the financial statements provided to Shareholders.

We attest the fair presentation and the consistency with the financial statements of the information relating to payment deadlines mentioned in Article D. 441-46 of the French Commercial Code (Code de commerce).

Report on corporate governance

We attest that the Board of Directors' report on corporate governance sets out the information required by Articles L. 225-37-4, L.22-10-10 and L. 22-10-9 of the French Commercial Code.

Concerning the information given in accordance with the requirements of Article L. 22-10-9 of the French Commercial Code (code de commerce) relating to remunerations and benefits received or awarded by the directors and any other commitments made in their favour, we have verified its consistency with the financial statements, or with the underlying information used to prepare these financial statements and, where applicable, with the information obtained by your company from controlled companies that are included in the scope of consolidation. Based on this work, we attest the accuracy and fair presentation of this information.

With respect to the information relating to items that your company considered likely to have an impact in the event of a takeover bid or exchange offer, provided pursuant to Article L. 22-10-11 of the French Commercial Code (code de commerce), we have verified their compliance with the source documents communicated to us. Based on our work, we have no observation to make on this information.

Other information

In accordance with French law, we have verified that the required information concerning the purchase of investments and controlling interests and the identity of the shareholders and holders of the voting rights has been properly disclosed in the management report.

REPORT ON OTHER LEGAL AND REGULATORY REQUIREMENTS

Format of the presentation of the financial statements intended to be included in the annual financial report

We have also verified, in accordance with the professional standard applicable in France relating to the procedures performed by the statutory auditor relating to the annual and consolidated financial statements presented in the European single electronic format, that the presentation of the consolidated financial statements intended to be included in the annual financial report mentioned in Article L.451-1-2, I of the French Monetary and Financial Code (Code Monétaire et Financier), prepared under the responsibility of the Group Managing Director, complies with the single electronic format defined in the European Delegated Regulation N° 2019/815 of 17 December 2018. As it relates to consolidated financial statements, our work includes verifying that the tagging of these consolidated financial statements complies with the format defined in the above delegated regulation.

Based on the work we have performed, we conclude that the presentation of the consolidated financial statements intended to be included in the annual financial report complies, in all material respects, with the European single electronic format.

We have no responsibility to verify that the consolidated financial statements that will ultimately be included by your company in the annual financial report filed with the AMF are in agreement with those on which we have performed our work.

STATUTORY AUDITOR'S REPORT ON THE FINANCIAL STATEMENTS

FISCAL YEAR ENDED 31 DECEMBER 2021

Appointment of the Statutory Auditors

We were appointed Statutory Auditors of Haulotte Group SA by the General Meetings held on 25 May 2021 for BM&A and on 2 October 1998 for PricewaterhouseCoopers Audit.

As at 31 December 2021, BM&A and PricewaterhouseCoopers Audit were in the seventh year and the twenty-fourth year of total uninterrupted engagement, which are the seventh year and the twenty-fourth year since securities of the Company were admitted to trading on a regulated market, respectively.

RESPONSIBILITIES OF MANAGEMENT AND THOSE CHARGED WITH GOVERNANCE FOR THE FINANCIAL STATEMENTS

Management is responsible for the preparation and fair presentation of the financial statements in accordance with French accounting principles and for such internal control as management determines necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless it is expected to liquidate the Company or to cease operations.

The Audit Committee is responsible for monitoring the financial reporting process and the effectiveness of internal control and risks management systems and where applicable, its internal audit, regarding the accounting and financial reporting procedures.

The financial statements were approved by the Board of Directors.

STATUTORY AUDITORS' RESPONSIBILITIES FOR THE AUDIT OF THE FINANCIAL STATEMENTS

Objectives and audit approach

Our role is to issue a report on the financial statements. Our objective is to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with professional standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As specified in Article L.823-10-1 of the French Commercial Code (code de commerce), our statutory audit does not include assurance on the viability of the Company or the quality of management of the affairs of the Company.

As part of an audit conducted in accordance with professional standards applicable in France, the statutory auditor exercises professional judgment throughout the audit and furthermore:

- Identifies and assesses the risks of material misstatement of the financial statements, whether due to fraud or error, designs and performs audit procedures responsive to those risks, and obtains audit evidence considered to be sufficient and appropriate to provide a basis for his opinion. The risk of not detecting a material misstatement resulting from fraud is higher than one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtains an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the internal control.
- Evaluates the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management in the financial statements.
- Assesses the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. This assessment is based on the audit evidence obtained up to the date of his audit report. However, future events or conditions may cause the

STATUTORY AUDITOR'S REPORT ON THE FINANCIAL STATEMENTS

FISCAL YEAR ENDED 31 DECEMBER 2021

Company to cease to continue as a going concern. If the statutory auditor concludes that a material uncertainty exists, there is a requirement to draw attention in the audit report to the related disclosures in the financial statements or, if such disclosures are not provided or inadequate, to modify the opinion expressed therein.

· Evaluates the overall presentation of the financial statements and assesses whether these statements represent the underlying transactions and events in a manner that achieves fair presentation.

Report to the Audit Committee

We submit a report to the Audit Committee which includes in particular a description of the scope of the audit and the audit program implemented, as well as the results of our audit. We also report, if any, significant deficiencies in internal control regarding the accounting and financial reporting procedures that we have identified.

Our report to the Audit Committee includes the risks of material misstatement that, in our professional judgment, were of most significance in the audit of the financial statements of the current period and which are therefore the key audit matters that we are required to describe in this report.

We also provide the Audit Committee with the declaration provided for in Article 6 of Regulation (EU) N° 537/2014, confirming our independence within the meaning of the rules applicable in France such as they are set in particular by Articles L.822-10 to L.822-14 of the French Commercial Code (code de commerce) and in the French Code of Ethics (code de déontologie) for statutory auditors. Where appropriate, we discuss with the Audit Committee the risks that may reasonably be thought to bear on our independence, and the related safeguards.

Lyon, April 29, 2022
The Statutory Auditors

PricewaterhouseCoopers Audit

BM&A

Matthieu Moussy

Pascal Rhoumy

